

MAJORS™

Certification

Majors Personality Type Inventory™ Certification

The *MajorsPTI™* is a questionnaire that identifies the 16 Personality Types described by **Carl Jung and Isabel Briggs Myers**. It is a world-class instrument designed to identify the different mental processes our brains use efficiently, including how we direct our energy, take in information, make decisions and orient ourselves to the environment. These differences impact on almost every area of our personal life and work life, such as communication, decision making, career choice, team work, learning stress & relationships. **You can become certified to purchase and use this instrument in just 3 days!**

The MajorsPTI™ has endless applications, including:

- Understanding self and others.
- Developing effective communication.
- Building better work teams.
- Improving workplace behaviour and career success.
- Discovering how and why people learn differently.
- Understanding and managing stress.
- Decision making and problem solving.

The MajorsPTI™ is quick to administer, highly accurate and a less expensive alternative to other Psychological Type instruments. Contact ITD for more information.

A life-long, internationally recognised qualification!

Fee: \$2,145 Includes questionnaire and study materials.
Please register early to allow time for pre-study.

Dates and Locations:

Kurri Kurri: February 26-28, 2019

Brisbane: March 26-28, 2019

Sydney: July 23-25, 2019

Adelaide: September 17-19, 2019

Sydney: December 16-18, 2019

Brisbane: please enquire

Melbourne: please enquire

For more dates and locations contact ITD.

In-house programs are available.

These courses are approved by the Australian Council for Educational Research, the Australian Distributor of the MajorsPTI and MajorsPTE instruments.



Institute for Type Development PO Box 715 Cherrybrook NSW 2126 www.itd.net.au



'The training was thoroughly riveting and enjoyable and it has definitely helped to increase my knowledge and application of Majors Personality Type Theory. I highly recommend your training'
Melita Long, Careers Consultant, Melbourne Business School

Register now!

Majors Personality Type- Elements™ Certification (Step II)

If you are certified to use the **MajorsPTI** or the **Myers-Briggs Type Indicator** instrument this is the next step!. You will learn how to use and interpret this valuable instrument with individuals and in team building.

The 15-page Step II report includes information on

- 8 personality preferences
- 16 subscales related to the 8 preferences
- 8 Jungian functions (Se Si Ne Ni Te Ti Fe Fi)
- Personality Formation, including Adaptability, Perseverance and Believed Ability to Succeed - all indicators of the **blockages** to development.

A life-long, internationally recognised qualification!

Pre-study materials are provided. No exam.

Fee: \$460 Includes questionnaire and training materials.

Sydney: October 15, 2019

Melbourne: November 1, 2019

For more dates and locations contact ITD.

Advanced Professional Training in Psychological Type... 2019

Using Psychological Type in Coaching - for Personal and Professional Development 1 day

Are you considering working as a personal trainer or workplace coach? Do you want to explore how type theory can be used effectively in coaching? This workshop is designed for professionals who want to use their knowledge of type theory to coach individuals in a personal or professional context. It is particularly suitable for workplace coaches, academic coaches, lifestyle coaches, personal trainers, supervisors and managers. It is also appropriate for counsellors - We will look at the difference between coaching and counselling, and how and where type theory is useful. This is a practical workshop focusing on **how to help your clients improve their performance and build Resilience.**

Topics include

- when and how to use Type theory
- some useful instruments and resources
- the role of the Dominant and Inferior functions
- how to work with people at different life-stages
- coaching people at mid-life
- coaching executives
- using the Majors Step II instrument in coaching
- Bring along any cases you wish to discuss.

Location: Alexandria, Sydney

Date: October 16, 2019 (9am-5pm)

Fee: \$340

Bonus: Register for this course and the MajorsPT Elements (Step II) & receive a \$50 discount

You've Got Personality-

An Introduction to the 16 Personality Types

For beginners! Learn about the personality types described by Carl Jung and Isabel Briggs Myers. Identify your own personality type; and explore how personality influences everyday behaviour including communication, stress, career choice, decision-making and learning.

Fee: \$90 Includes questionnaire and a book.

Pensioner concessions available

Please enquire about dates and locations

In-house programs are available in any location.

Games Personalities Play - Transforming Dysfunctional Behaviour

Dysfunctional behaviour has a negative impact on workplace performance and personal relationships. In this session we will look at what causes psychological games for different types and the various ways these games may manifest. We will look at practical ways to intervene to end the dysfunctional behaviour while maintaining a healthy relationships. Experience some practical exercise that can help liberate yourself from worries and fears and inspire change in your life - exercises that you can also use with your clients.

This practical session is useful for anyone, but is particularly useful if you work in counselling, coaching, management, teaching or team building.

Date: November 21, 2019 (half day)

Location: Richmond, Melbourne

To be presented at the **AusAPT National Conference** to be held in Melbourne, November 22-23, 2019.

Pre and post conference workshops: Nov. 21 & 24.

For information contact AusAPT: <https://ausapt.org.au>

Designing Creative Workshops on Personality Types 1 day

Learn how to design and deliver creative and effective type training for maximum learning. This is a practical workshop suitable for trainers looking for new ideas.

In this workshop you will

- Explore a variety of ways to present type theory
- Learn to design training for different learning styles
- Learn how to structure training to match the size, needs and types of any group
- Receive a **workbook** of ideas for workshops
- Experience a number of practical exercises.

Location: Sydney

Date: December 10, 2019 (9am - 5pm)

Fee: \$275 Earlybird: \$250 (register by November 25)

**In-house
programs
are available
for all
workshops**

To Register, contact ITD...

Call: 0417661104 or

Email: type@itd.net.au



About the presenter

Mary McGuiness ENFP has more than 25 years' experience teaching personality theory and training professionals to use the Myers-Briggs Type Indicator and the MajorsPTI. Mary is the founding Director of the Institute for Type Development, a national training organisation established in 1986. She served on the National Committee of the Australian Association for Psychological Type for 10 years, with two years as National President. Mary is author of several books and resources including the best-seller, *You've Got Personality*, and is a regular speaker at national and international conferences. For more information: www.itd.net.au